



## **Mark Mutter**

### **PROFILE**

Mark is a graduate in Chemical Process Design and has 16 years of cement manufacturing experience, initially at Technical Centre level, where he worked in the U.K., U.S.A., Malaysia, New Zealand and South Africa. He has also undertaken many training roles and presented at International Technology meetings. Subsequently, he moved into production and plant management roles within the UK and France. These roles permitted an entry in strategy, competitor analysis and business development within the cement industry; this experience, along with his MBA studies, allows Mark to assist clients to develop Marketing and Operations strategies to maximize profit and maintain competitive advantage.

### **EDUCATIONAL & PERSONAL**

Date of Birth: 28 September 1971

Qualifications: BEng. Chemical Process Design, Aston University  
MBA, Warwick University

Languages: French – Fluent

### **Professional Experience Resume**

#### *2005 – Present Technical Marketing Director - CPI*

Responsible for the marketing and development of a Technical Consultancy business dedicated to improving the profitability independent cement producers.

#### *2003 - 2005 Plant Operations Manager LAFARGE CEMENTS – USINE DE VAL D'AZERGUES*

Responsibility for the quarry, production, maintenance and packing plant operations of a cement plant situated outside Lyon, France. Increased output from 390,000 to 500,000 tonnes in 18 months to supply local demand. Operational challenges are the optimisation of the alternative fuels programme and quality improvement in the face of local competitor activity. Personal challenges include adapting to the French working culture, management style and unionisation.

*2002 – 2003 Production Manager LAFARGE CEMENT – NORTHFLEET WORKS*

Production Manager of two-kiln works, producing 1.4 million tonnes of cement with 50 employees in department and £8 million budget. Major issues at Northfleet were plant reliability, the sensitive environmental location and high cement demand in southeast of England. Achieved plant performance improvement by improving relationships between Engineering and Production departments.

*1998 – 2002 Works Manager BLUE CIRCLE CEMENT – COOKSTOWN WORKS*

Manager of 500,000 tonne cement plant employing 90 staff, setting plant clinker output record. Pilot plant for Blue Circle worldwide cost reduction process aiming at reducing works costs by 25%. Responsible for securing £3million investment for the cost reduction programme and £2.5 million for environmental improvements. Focused on maintaining profit in an oversupplied market by ensuring quality leadership.

*1994 – 1998 Chemical Engineer BLUE CIRCLE TECHNICAL CENTRE*

Chemical Engineer providing worldwide technical support to Blue Circle Industries cement operations – working with works teams in USA, Malaysia, South Africa, New Zealand and across the UK. Activities include environmental emissions analysis and preparation of information for the Environmental Agency, Process Design and Commissioning, Tender evaluation for capital projects and lecturing on Training Courses. Represented BCI at International Conferences and Working Groups delivering papers both in English and French.